

# CUSTOM PRICE LIST

## PR SYSTEM

SKU NUMBER	PRODUCT DESCRIPTION	PAD	PRICE IN \$		30-59 ITEMS TOP or BOTTOM PRICE IN \$		60-99 TOP or BOTTOM ITEMS PRICE IN \$	OVER 100 TOP or BOTTOM ITEMS PRICE IN \$
				Tenzing Base Price		Tenzing Volume Price		
5005468	PRS SHORT SLEEVE JERSEY		120.00 US\$	102.00 US\$	108.00 US\$	91.80 US\$	102.00 US\$	96.00 US\$
5005510	PRS LONG SLEEVE JERSEY		133.00 US\$	113.05 US\$	119.70 US\$	101.75 US\$	113.05 US\$	106.40 US\$
5005649	PRS HEAVY LONG SLEEVE JERSEY		138.00 US\$	117.30 US\$	124.20 US\$	105.57 US\$	117.30 US\$	110.40 US\$
5005639	PRS WIND VEST		110.00 US\$	93.50 US\$	99.00 US\$	84.15 US\$	93.50 US\$	88.00 US\$
5005735	PRS WIND VEST WITH POCKETS		115.00 US\$	97.75 US\$	103.50 US\$	87.98 US\$	97.75 US\$	92.00 US\$
5005692	PRS WIND JACKET		134.00 US\$	113.90 US\$	120.60 US\$	102.51 US\$	113.90 US\$	107.20 US\$
5005690	PRS COMBI JACKET		255.00 US\$	216.75 US\$	229.50 US\$	195.08 US\$	216.75 US\$	204.00 US\$
5005655	PRS RAINPROOF JACKET		165.00 US\$	140.25 US\$	148.50 US\$	126.23 US\$	140.25 US\$	132.00 US\$
5005656	PRS RAINPROOF VEST		130.00 US\$	110.50 US\$	117.00 US\$	99.45 US\$	110.50 US\$	104.00 US\$
5005651	PRS MEDIUM WEIGHT WINTER JACKET		195.00 US\$	165.75 US\$	175.50 US\$	149.18 US\$	165.75 US\$	156.00 US\$
5005652	PRS MEDIUM WEIGHT SHORT SLEEVE JACKET		170.00 US\$	144.50 US\$	153.00 US\$	130.05 US\$	144.50 US\$	136.00 US\$
5005650	PRS HEAVY WEIGHT WINTER JACKET		235.00 US\$	199.75 US\$	211.50 US\$	179.78 US\$	199.75 US\$	188.00 US\$
5005469M8	PRS BIBSHORT	8H	125.00 US\$	106.25 US\$	112.50 US\$	95.63 US\$	106.25 US\$	100.00 US\$
5005577M8	PRS SHORT	8H	105.00 US\$	89.25 US\$	94.50 US\$	80.33 US\$	89.25 US\$	84.00 US\$
5005641M8	PRS WINTER BIBSHORT	8H	125.00 US\$	106.25 US\$	112.50 US\$	95.63 US\$	106.25 US\$	100.00 US\$
5005515M8	PRS WINTER BIBKNIKERS	8H	130.00 US\$	110.50 US\$	117.00 US\$	99.45 US\$	110.50 US\$	104.00 US\$
5005643M8	PRS WINTER BIBTIGHT	8H	145.00 US\$	123.25 US\$	130.50 US\$	110.93 US\$	123.25 US\$	116.00 US\$

PRR

SKU NUMBER	PRODUCT DESCRIPTION	PAD	PRICE IN \$		30-59 ITEMS		60-99	OVER 100
					TOP or BOTTOM		TOP or BOTTOM	TOP or BOTTOM
					PRICE IN \$			PRICE IN \$
5006016	PRR SHORT SLEEVE JERSEY Zippered pocket + dotted reflective transfer		110.00 US\$	93.50 US\$	99.00 US\$	84.15 US\$	93.50 US\$	88.00 US\$
5005662	PRR LONG SLEEVE JERSEY		127.00 US\$	107.95 US\$	114.30 US\$	97.16 US\$	107.95 US\$	101.60 US\$
5006129	PRR SLEEVE LESS JERSEY in Dolomity fabric side and back in Gavia fabric		115.00 US\$	97.75 US\$	103.50 US\$	87.98 US\$	97.75 US\$	92.00 US\$
5005670	PRR WIND VEST		105.00 US\$	89.25 US\$	94.50 US\$	80.33 US\$	89.25 US\$	84.00 US\$
5005668	PRR WIND JACKET		132.00 US\$	112.20 US\$	118.80 US\$	100.98 US\$	112.20 US\$	105.60 US\$
5005678	PRR WINTER JACKET		180.00 US\$	153.00 US\$	162.00 US\$	137.70 US\$	153.00 US\$	144.00 US\$
5005674	PRR WINTER VEST		145.00 US\$	123.25 US\$	130.50 US\$	110.93 US\$	123.25 US\$	116.00 US\$
5006018M8	PRR BIBSHORT	8H	113.00 US\$	96.05 US\$	101.70 US\$	86.45 US\$	96.05 US\$	90.40 US\$
5005660M8	PRR WINTER BIBSHORT	8H	113.00 US\$	96.05 US\$	101.70 US\$	86.45 US\$	96.05 US\$	90.40 US\$
5005659M8	PRR WINTER BIBKNICKERS	8H	114.00 US\$	96.90 US\$	102.60 US\$	87.21 US\$	96.90 US\$	91.20 US\$
5005658M8	PRR WINTER BIBTIGHT	8H	130.00 US\$	110.50 US\$	117.00 US\$	99.45 US\$	110.50 US\$	104.00 US\$

PRIME

SKU NUMBER	PRODUCT DESCRIPTION	PAD	PRICE IN \$	30-59 ITEMS		60-99		OVER 100
				TOP or BOTTOM	PRICE IN \$	TOP or BOTTOM	ITEMS PRICE IN \$	TOP or BOTTOM
5006011	PRIME SHORT SLEEVE JERSEY **Back zippered pocked		80.00 US\$	68.00 US\$	72.00 US\$	61.20 US\$	68.00 US\$	64.00 US\$
5006009	PRIME SHORT SLEEVE JERSEY		70.00 US\$	59.50 US\$	63.00 US\$	53.55 US\$	59.50 US\$	56.00 US\$
5006010	PRIME LIGHT SHORT SLEEVE JERSEY		72.00 US\$	61.20 US\$	64.80 US\$	55.08 US\$	61.20 US\$	57.60 US\$
5005685	PRIME LONG SLEEVE JERSEY		78.00 US\$	66.30 US\$	70.20 US\$	59.67 US\$	66.30 US\$	62.40 US\$
5005688	PRIME LONG SLEEVE WIND JERSEY		105.00 US\$	89.25 US\$	94.50 US\$	80.33 US\$	89.25 US\$	84.00 US\$
5005823	PRIME WIND VEST NO BACK POCKET		82.00 US\$	69.70 US\$	73.80 US\$	62.73 US\$	69.70 US\$	65.60 US\$
5005865	PRIME WIND JACKET NO BACK POCKET		95.00 US\$	80.75 US\$	85.50 US\$	72.68 US\$	80.75 US\$	76.00 US\$
5005866	PRIME WINTER VEST		105.00 US\$	89.25 US\$	94.50 US\$	80.33 US\$	89.25 US\$	84.00 US\$
5005939	PRIME WINTER JACKET		135.00 US\$	114.75 US\$	121.50 US\$	103.28 US\$	114.75 US\$	108.00 US\$
5006012M8	PRIME BIBSHORT	8H	87.00 US\$	73.95 US\$	78.30 US\$	66.56 US\$	73.95 US\$	69.60 US\$
5006013M8	PRIME BIBSHORT **flat stitching leg band	8H	90.00 US\$	76.50 US\$	81.00 US\$	68.85 US\$	76.50 US\$	72.00 US\$
5005680M8	PRIME SHORT	8H	77.00 US\$	65.45 US\$	69.30 US\$	58.91 US\$	65.45 US\$	61.60 US\$
5005681M8	PRIME WINTER BIBSHORT	8H	89.00 US\$	75.65 US\$	80.10 US\$	68.09 US\$	75.65 US\$	71.20 US\$
5005682M8	PRIME WINTER BIBKNICKERS	8H	92.00 US\$	78.20 US\$	82.80 US\$	70.38 US\$	78.20 US\$	73.60 US\$
5005684M8	PRIME WINTER BIBTIGHT	8H	108.00 US\$	91.80 US\$	97.20 US\$	82.62 US\$	91.80 US\$	86.40 US\$

**SPEED SUIT**

SKU NUMBER	PRODUCT DESCRIPTION	PAD	PRICE IN \$		20-59 ITEMS		60-99	OVER 100
					TOP or BOTTOM PRICE IN \$		TOP or BOTTOM ITEMS PRICE IN \$	TOP or BOTTOM ITEMS PRICE IN \$
5005657M8	STRADA SHORT SLEEVE LIGHT SPEEDSUIT	8H	189.00 US\$	160.65 US\$	170.10 US\$	144.59 US\$	160.65 US\$	151.20 US\$
5005589M8	CRONO SHORT SLEEVE SPEEDSUIT	8H	175.00 US\$	148.75 US\$	157.50 US\$	133.88 US\$	148.75 US\$	140.00 US\$
5005588M8	CRONO LONG SLEEVE SPEEDSUIT	8H	175.00 US\$	148.75 US\$	157.50 US\$	133.88 US\$	148.75 US\$	140.00 US\$
5006057M8	CYCLOCROSS LONG SLEEVE SPEEDSUIT	8H	175.00 US\$	148.75 US\$	157.50 US\$	133.88 US\$	148.75 US\$	140.00 US\$

**TRIATHLON**

SKU NUMBER	PRODUCT DESCRIPTION	PAD	PRICE IN \$		30-59 ITEMS		60-99	OVER 100
					TOP or BOTTOM PRICE IN \$		TOP or BOTTOM ITEMS PRICE IN \$	TOP or BOTTOM ITEMS PRICE IN \$
5005023	TRIATHLON TOP		71.00 US\$	60.35 US\$	63.90 US\$	54.32 US\$	60.35 US\$	56.80 US\$
5005025	TRIATHLON SLEEVE LESS JERSEY		95.00 US\$	80.75 US\$	85.50 US\$	72.68 US\$	80.75 US\$	76.00 US\$
5005576	TRIATHLON SHORT SLEEVE JERSEY		97.00 US\$	82.45 US\$	87.30 US\$	74.21 US\$	82.45 US\$	77.60 US\$
5005246	TRIATHLON SLEEVE LESS SPEEDSUIT BACK ZIP OLYMPIC RACE	TRI	126.00 US\$	107.10 US\$	113.40 US\$	96.39 US\$	107.10 US\$	100.80 US\$
5005014	TRIATHLON SLEEVE LESS SPEEDSUIT FRONT ZIP LONG RACE	TRI	122.00 US\$	103.70 US\$	109.80 US\$	93.33 US\$	103.70 US\$	97.60 US\$
5005382	TRIATHLON SHORT SLEEVE SPEEDSUIT FRONT ZIP LONG RACE	TRI	131.00 US\$	111.35 US\$	117.90 US\$	100.22 US\$	111.35 US\$	104.80 US\$
5005667	TRIATHLON SHORT SLEEVE SPEEDSUIT TOTAL FRONT OPENING SYSTEM LONG RACE	TRI	148.00 US\$	125.80 US\$	133.20 US\$	113.22 US\$	125.80 US\$	118.40 US\$
5005024BA	TRIATHLON SHORT	TRI	64.00 US\$	54.40 US\$	57.60 US\$	48.96 US\$	54.40 US\$	51.20 US\$

## KID

SKU NUMBER	PRODUCT DESCRIPTION	PAD	PRICE IN \$	30-59 ITEMS		60-99		OVER 100
				TOP or BOTTOM	PRICE IN \$	TOP or BOTTOM	ITEMS PRICE IN \$	TOP or BOTTOM
5006204	KID SHORT SLEEVE JERSEY		56.00 US\$	47.60 US\$	50.40 US\$	42.84 US\$	47.60 US\$	44.80 US\$
5004842	KID LONG SLEEVE JERSEY		61.00 US\$	51.85 US\$	54.90 US\$	46.67 US\$	51.85 US\$	48.80 US\$
5004843	KID LONG SLEEVE WIND JERSEY		82.00 US\$	69.70 US\$	73.80 US\$	62.73 US\$	69.70 US\$	65.60 US\$
5004902	KID VEST without pockets		71.00 US\$	60.35 US\$	63.90 US\$	54.32 US\$	60.35 US\$	56.80 US\$
5004844	KID VEST		92.00 US\$	78.20 US\$	82.80 US\$	70.38 US\$	78.20 US\$	73.60 US\$
5004845	KID WINTER JACKET		115.00 US\$	97.75 US\$	103.50 US\$	87.98 US\$	97.75 US\$	92.00 US\$
5004846B	KID BIBSHORT	S	59.00 US\$	50.15 US\$	53.10 US\$	45.14 US\$	50.15 US\$	47.20 US\$
5004847B	KID BIBTIGHT	S	68.00 US\$	57.80 US\$	61.20 US\$	52.02 US\$	57.80 US\$	54.40 US\$
5005224	TRIATHLON TOP		64.00 US\$	54.40 US\$	57.60 US\$	48.96 US\$	54.40 US\$	51.20 US\$
5005247BA	TRIATHLON SLEEVE LESS SKINSUIT	TRI	109.00 US\$	92.65 US\$	98.10 US\$	83.39 US\$	92.65 US\$	87.20 US\$
5005175BA	TRIATHLON SHORT		55.00 US\$	46.75 US\$	49.50 US\$	42.08 US\$	46.75 US\$	44.00 US\$

## RUNNING

SKU NUMBER	PRODUCT DESCRIPTION	PAD	PRICE IN \$	30-59 ITEMS		60-99		OVER 100
				TOP or BOTTOM	PRICE IN \$	TOP or BOTTOM	ITEMS PRICE IN \$	TOP or BOTTOM
5005307	RUNNING TANK TOP		51.00 US\$	43.35 US\$	45.90 US\$	39.02 US\$	43.35 US\$	40.80 US\$
5006161	RUNNING SHORT SLEEVE JERSEY		57.00 US\$	48.45 US\$	51.30 US\$	43.61 US\$	48.45 US\$	45.60 US\$

## ENDURO

SKU NUMBER	PRODUCT DESCRIPTION	PAD	PRICE IN \$	40-59 ITEMS		60-99		OVER 100
				TOP or BOTTOM	PRICE IN \$	TOP or BOTTOM	ITEMS PRICE IN \$	TOP or BOTTOM
5005555	ENDURO SHORT SLEEVE JERSEY NO SIDE PANELS		52.00 US\$	44.20 US\$	46.80 US\$	39.78 US\$	44.20 US\$	41.60 US\$
5005604	ENDURO 3/4 SLEEVE JERSEY NO SIDE PANELS		53.00 US\$	45.05 US\$	47.70 US\$	40.55 US\$	45.05 US\$	42.40 US\$
5006104	ENDURO LONG SLEEVE JERSEY NO SIDE PANELS		54.00 US\$	45.90 US\$	48.60 US\$	41.31 US\$	45.90 US\$	43.20 US\$
500548901	ENDURO SHORT		130.00 US\$	110.50 US\$	117.00 US\$	99.45 US\$	110.50 US\$	104.00 US\$
5005490M4	INTERNAL MESH SHORT WITH 4H PAD	4H	43.00 US\$	36.55 US\$	38.70 US\$	32.90 US\$	36.55 US\$	34.40 US\$

## ACCESSORIES

SKU NUMBER	PRODUCT DESCRIPTION	PAD	PRICE IN \$			40-59 ITEMS TOP or BOTTOM PRICE IN \$			60-99 TOP or BOTTOM ITEMS PRICE IN \$	OVER 100 TOP or BOTTOM ITEMS PRICE IN \$
5004851	CUSTOM SUMMER CAP 2 COLORS		13.00 US\$	11.05 US\$		0.00 US\$				
5004780	PRINTED TUBULAR HEADCOVER		19.00 US\$	16.15 US\$	17.10 US\$	14.54 US\$	16.15 US\$	15.20 US\$		
5004781	HEADBAND		22.00 US\$	18.70 US\$	19.80 US\$	16.83 US\$	18.70 US\$	17.60 US\$		
5004767	SUMMER GLOVES		26.00 US\$	22.10 US\$	23.40 US\$	19.89 US\$	22.10 US\$	20.80 US\$		
5004768	CRONO SUMMER GLOVES		29.00 US\$	24.65 US\$	26.10 US\$	22.19 US\$	24.65 US\$	23.20 US\$		
5004771	WINTER GLOVES		35.00 US\$	29.75 US\$	31.50 US\$	26.78 US\$	29.75 US\$	28.00 US\$		
5004785	PRINTED WBA SHOECOVER WITH ZIPPER		34.00 US\$	28.90 US\$	30.60 US\$	26.01 US\$	28.90 US\$	27.20 US\$		
5004784	PRINTED SUMMER SHOECOVER WITH ZIPPER		24.00 US\$	20.40 US\$	21.60 US\$	18.36 US\$	20.40 US\$	19.20 US\$		
5004786	WIND PROTECTION SHOECOVER		37.00 US\$	31.45 US\$	33.30 US\$	28.31 US\$	31.45 US\$	29.60 US\$		
5004777	DYED ROUBAIX LEGWARMER ZIPPER 14 CM		25.00 US\$	21.25 US\$	22.50 US\$	19.13 US\$	21.25 US\$	20.00 US\$		
5004773	DYED ROUBAIX ARMWARMER		13.00 US\$	11.05 US\$	11.70 US\$	9.95 US\$	11.05 US\$	10.40 US\$		
5004776	DYED ROUBAIX KNEEWARMER		15.00 US\$	12.75 US\$	13.50 US\$	11.48 US\$	12.75 US\$	12.00 US\$		
5004772	PRINTED MILANO ARMWARMER		19.00 US\$	16.15 US\$	17.10 US\$	14.54 US\$	16.15 US\$	15.20 US\$		
5001809	PRINTED MILANO ARMWARMER LIGHT		19.00 US\$	16.15 US\$	17.10 US\$	14.54 US\$	16.15 US\$	15.20 US\$		
5004774	PRINTED MILANO LEGWARMER		30.00 US\$	25.50 US\$	27.00 US\$	22.95 US\$	25.50 US\$	24.00 US\$		
5003347	PRINTED MILANO KNEEWARMER		23.00 US\$	19.55 US\$	20.70 US\$	17.60 US\$	19.55 US\$	18.40 US\$		
5004782	PRINTED BANDANA		14.00 US\$	11.90 US\$	12.60 US\$	10.71 US\$	11.90 US\$	11.20 US\$		
5004854	COOLMAX SOCKS LOW CUFF 5CM 2 COLORS		10.00 US\$	8.50 US\$		0.00 US\$				
5004853	Q-SKIN SOCKS MEDIUM CUFF 8CM		11.00 US\$	9.35 US\$		0.00 US\$				
5004852	Q-SKIN SOCKS HIGH CUFF 12CM		12.00 US\$	10.20 US\$		0.00 US\$				
5005789	Q-SKIN SOCKS HIGH CUFF 18CM		15.50 US\$	13.18 US\$		0.00 US\$				
5005422	PRINTED SEAMLESS BASE LAYER		51.00 US\$	43.35 US\$	45.90 US\$	39.02 US\$	43.35 US\$	40.80 US\$		

## WINDPROOF AND WATERPROOF JACKETS

SKU NUMBER	PRODUCT DESCRIPTION	PAD	PRICE IN \$			40-59 ITEMS TOP or BOTTOM PRICE IN \$			60-99 TOP or BOTTOM ITEMS PRICE IN \$	OVER 100 TOP or BOTTOM ITEMS PRICE IN \$
5005378	PRINTED RAINPROOF SHORT SLEEVE JERSEY		195.00 US\$	165.75 US\$	175.50 US\$	149.18 US\$	165.75 US\$	156.00 US\$		
5005671	PRINTED RAINPROOF JACKET		158.00 US\$	134.30 US\$	142.20 US\$	120.87 US\$	134.30 US\$	126.40 US\$		
5005672	PRINTED RAINPROOF VEST		125.00 US\$	106.25 US\$	112.50 US\$	95.63 US\$	106.25 US\$	100.00 US\$		

## **ORDERS**

- The order is submitted after design approval, sizing and deposit of 50%. Generally the process time on average is 60 days, but there may be delays due to high volume periods in production.
- Sales tax will be applied in addition to the price for order shipped to AZ, NY, NJ, FL and CA. If the customer is a store or a team that needs to resell the product you must provide the reseller certificate to avoid sales tax.
- The minimum order quantity is 20 tops and 20 bottoms and it is possible to mix items of the same line (minimum of 10).
- Women require a minimum of 10 tops and 10 bottoms.

## **SIZING FIT KIT**

- To receive the sizing fit kit the customer will be required a \$500 deposit. Your credit card will be charged for the total size of the fit kit if the material is damaged or is not returned within 15 working days.
- The shipping costs will be covered by Ale and we will provide a return label to return the sizing fit kit.
- Shipping cost of bulk order are applied to the final invoice.

## **DESIGN**

- To start the design the customer will be required to pay a fee of \$150 deposit, the deposit will be refunded within 15 days from the final order.
- The first three sketches for the kit are free of charge. For additional changes the amount of \$50 will be charged for each additional design changes.
- Team needs to provide logo in to vector format.

## **QUANTITY DISCOUNT**

- To receive the quantity discount it is possible to mix items with the same line and template (EX: jersey with vest or bibshort with short, it is not possible to mix top and bottom)